



AVIATION & BUSINESS
INNOVATION CONSULTANTS

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TeamSAI assists MAXjet in achieving cargo certification

Denver, Colorado – TeamSAI, Inc, aviation and business innovation consultants, assists MAXjet in adding cargo services to their operation.

MAXjet, which provides all business class service from London to Washington, New York and Las Vegas, has added cargo service to their air carrier-operating certificate with the assistance of TeamSAI who provided certification services. With a regular schedule of daily flights from London's Stansted airport, MAXjet will be able to realize significant cargo revenue opportunities with their 767 aircraft. The North Atlantic cargo market is one of the busiest in the world.

"The certification process today required for carriage of air cargo was quite complex." According to Daniel Dunn, MAXjet's Vice President of Customer Service. He went on to say; "Faced with the challenges of starting and expanding the airline we never could have achieved this added level of certification this quickly without the assistance of TeamSAI."

David A. Marcontell, Executive Vice President of TeamSAI who lead the efforts said; "We at TeamSAI were very pleased to have the opportunity to help MAXjet grow its business revenue streams and obtain this additional level of authorization." David added; "This added capability should prove very valuable to MAXjet as now both the top and the bottom of the airplane can make money."

TeamSAI is an aviation and business innovation consulting firm founded in 1990 with offices in Denver, Atlanta and Boston. Their resources include the breadth and scope of experience needed to provide the practical advice, problem solving, strategic planning and project management to support certification and all other aspects of airline and aviation operations.

MAXjet Airways is the industry's first low-fare, all-business-class airline with fares that are 50 to 70 percent less than current business class fares and similar to what travelers would expect to pay in economy. MAXjet has configured its 767s with just 102 premium all-leather seats and a pitch of 60". Each seat is either a window or an aisle. MAXjet also features a premium international business class service including: four-course meals, complimentary premium liqueurs, boutique wine, personal travel amenity kit, on-demand digital in-flight entertainment loaded with 100 hours of entertainment including movies, television programs and music videos and executive lounges for customers to enjoy while they wait to board their flight. MAXjet currently flies from three US destinations (New York JFK, Washington Dulles and Las Vegas McCarran) to London Stansted Airport. For additional information about MAXjet including its routes, fares, flight schedules, and connections, or to book travel, visit the MAXjet Web site at www.maxjet.com or call the airline's toll-free number in the U.S. at 1-888-I-FLY-MAX (435-9629).

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